



## Impacts of Nutrition and Feeding Programs on Farmers' Management Decisions Affecting the Success of Dairy Farms with Culture Breed Cattle

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### ABSTRACT

The aim of the study is to evaluate all the factors determining the milk production and yield decisions with regard to the nutrition and feeding programs affecting the integrated management strategies on the success of the dairy farms with culture breed cattle under the pasture-based and indoor barn-based production systems. For these aims, data obtained from the individual interviews conducted at the dairy farms with 100 culture breed cattle were used for Principal Component and Multiple Regression Analyses. The results of the study highlighted that while there were linear positive relationships among liquid assets of farms value, concentrate feed and fodder intake of dairy cattle, milk sale price, forage crop support, additional feeding and their types at pasture and milk yields per dairy cattle at the dairy farms; there were inverse relationships among hay intake of dairy cattle, lactation period, pasture planning, culture breed cattle support and those. The farmers could increase the successes of the dairy farms by increasing the technical and economic effectiveness under the integrated management pattern approaches at those with culture breed cattle.

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### ÖZET

Çalışmanın amacı, kapalı ahır ve meraya dayalı üretim sistemleri altında kültür irkı sığırlara sahip sütçülük işletmelerinin başarısı üzerinde bütünsel yönetim stratejilerini kapsayan besin ve besleme programları ile ilgili süt üretim ve verim kararlarını etkileyen bütün faktörleri değerlendirmektir. Bu amaçlar için kültür irkı sığra sahip 100 sütçülük işletmesinde bireysel görüşmelere dayalı anket çalışmasından elde edilen veriler, Temel Bileşenler ve Çoklu Regresyon Analizleri için kullanılmıştır. Çalışmanın sonuçları; sütçülük işletmelerinde süt hayvanı başına süt verimleri ile likit varlıkları, hayvanların konsantr ve kaba yem tüketimleri, süt satış fiyatı, yem bitkileri desteği, mera alanlarında ilave yemleme ve çeşitleri arasında doğrusal bir ilişkinin olduğunu gösterirken; süt sığırlarının saman tüketimi, laktasyon periyodu, mera planlaması ve kültür irkı sığır desteklemeleri arasında ters bir ilişkinin mevcut olduğunu ortaya koymuştur. Bu yüzden çiftçiler, kültür irkına sahip sütçülük işletmelerinde bütünsel yönetim modelleri yaklaşımı ile teknik ve ekonomik etkinliği iyileştirerek, işletmelerin başarılarını önemli ölçüde arttırabilirler.

## Introduction

The nutrient ingredients of all the rations under the traditional and inadequate feeding programs implemented without considering the stages of the life, yield and reproductive activities of dairy cattle at the small-scales dairy farms have been considered to be the equal to each other. With these nutrition and feeding programs, therefore, it has been caused much lower productivity on the dairy cattle, even their losses. On the other hand, the negative habits and attitudes of the farmers running away from the technical and economic effectiveness levels at the dairy farms have also prevented the development and improvement of this activity unit with the comparative advantages in the research area.

It must be analyzed the effects on the animal yield, health and welfare resulting from the feeding, care and environment conditions, genetic characteristics of the dairy cows and farm management ability and financial power of the farmers. In order to achieve these; it is firstly provided an awareness to improve the technical knowledge level of the farmers about their ruminant anatomy and physiology, individual differences, genetic characteristics, milk yield, age and life cycles, determinative alternative diets, and then the effective care and feeding programs focused on all these should be prepared and applied correctly.

In particular, the success of the farms based on the productivity and the milk quality of the dairy cows is affected by the factors such as their environment, feeding, nutrition and care conditions, genetic and adaptation characteristics, the socioeconomic attributes, management ability, and dairy farming system of the farmers (West, 2014; Walsh et al., 2011; Cook and Nordlund, 2009; Topcu, 2008; Beever, 2006; Thatcher et al., 2006; Dillon, 2003). Dairy farmers could obtain higher productivity and total revenue from dairy farming by using dairy cow genotypes that are suitable to the production environment and appropriate husbandry practices.

The number of the dairy cows, the animal genetic and breed, and their life environment impacting on the quality and quantity of the dairy products at the livestock sub-sector with an important share within the agricultural production are the most important attributes affecting directly milk production value (Honorato et al., 2014; Walsh et al., 2011; Dobson et al., 2007; Pryce et al., 2004; Topcu, 2003). Selection of the breed and genetic traits, improving the dairy cow productivity under its care and feeding conditions along with the farm management have been much more noticeable attributes, however, rather than the increases in their numbers in recent years.

In particular, while the annual increase in the number of the culture breed dairy cow between 2000 and 2012 in Turkey and Erzurum were calculated as about 19 and 17%; the culture-cross and domestic ones were found as about 0.5% decrease and 10% increase; 4 and 6% decreases, respectively. Whereas the milk production amounts of the culture and culture-cross breed dairy cows provided 25 and 25%; and 10 and 22% increases at the same period respectively, furthermore; those of the domestic ones exposed to 1.5 and 4% decreases (Table 1 and 2). As taken into consideration the annual average milk yields per the dairy cow in 2012; they were computed as about 3.8 and 3.7, 2.5 and 2.9, 1.2 and 1.3 tons for the culture, culture-cross and domestic breeds, respectively and their overall average was also calculated

as 2.8 and 2.7 tons.

On the other hand, the annual total milk production and the annual milk yields per dairy cow for the leader countries in the milk production and the world in 2012 were about 90.9 and 9.2 in USA, 54.0 and 4.5 in India, 37.8 and 30.1 in China, 32.3 and 14.2 in Brazil, 31.6 and 8.1 in Russian Federation, 24.0 and 3.6 in France, and 625.8 million tons and 2.3 tons, respectively (FAOSTAT, 2013). As compared with the leader countries; the milk yield per dairy cows in Turkey and Erzurum was a much lower than those of them, and thus the milk yield per those should be increased considerably.

In order to achieve this, it should be applied the integrated management strategies (considering farms' macro and micro environment factors along with internal factors) focused on the relationships among the milk yield and quality, the ration composition/components and quality, the production and management strategies, and the financial power of the farmers at the farms with the dairy culture cattle. With the integrated management approach, the ration components and qualities having a fundamental influence on the yield, health and welfare of the dairy cows affect considerably the quality, quantity and reliability of the milk, revenue of the farmers, and their environment conditions (West, 2014; Cook and Nordlund, 2009; Slots et al., 2009; Topcu, 2008; Cavalieri et al., 2006; Pryce et al., 2004). In order to provide balance among these attributes, therefore, their nutritional requirements under the scientific nutrition and feeding programs based on the integrated farm management strategies must be met properly.

Combined with all the factors impacting on the successes of the dairy farms with the culture breed cow under the integrated management strategies, the scientific studies have not existed in recent years. However, various researches were only reported the technical relationships between the milk yield of the dairy cows and their nutrition and feeding programs (Neveu et al., 2014; Topcu et al., 2014; West, 2014; Slots et al., 2009; Topcu, 2008; Beever, 2006; Cavalieri et al., 2006; Dillon et al., 2003); and their reproduction, insemination and fertility (Walsh et al., 2011; Dobson et al., 2007; Cavalieri et al., 2006; Thatcher et al., 2006; Wilde, 2006; Pryce et al., 2004); and animal healthy, genetics and performance (Honorato et al., 2014; Cook and Nordlund 2009; Hansson, 2007; Beever, 2006; Ingvarsten, 2006; Mulligan et al., 2006). With this study, it could also provide an important contribution to the scientific literature, therefore, and be also filled an important gap in the scientific literature.

Consequently, this study was planned to achieve all the aims mentioned above in Erzurum province, Turkey. In the scope of this planning, the aims of the study were to determine main factors with regard to the nutrition and feeding programs affecting the milk yield accepted as an impact success indicator for the dairy farms with the culture breed cow benefiting from a pasture-based production system, and then to evaluate the effects of all the factors impacting on them under the integrated management strategies by combining these factors with other factors focused on indoor barn-based the nutrition and feeding programs and the care conditions, and thus to inform the farmers to avoid incorrect and inconsistent applications.

Table 1 The number of dairy cows milked (head), the milk amounts produced (tons) and their percent according to the cattle breeds in Turkey

Years	Cattle: culture breed		Cattle: cross breed		Cattle: domestic breed	
	Dairy cow numbers	Milk amount	Dairy cow numbers	Milk amount	Dairy cow numbers	Milk amount
2000	904 849 17.2%	2 639 113 30.2%	2 335 119 44.2%	4 591 861 52.6%	2 039 601 38.6%	1 501 067 17.2%
2001	912 411 17.9%	2 660 282 31.3%	2 248 877 44.3%	4 410 758 52.0%	1 924 526 37.8%	1 418 042 16.7%
2002	850 725 19.4%	2 467 889 32.9%	1 971 740 44.9%	3 867 656 51.6%	1 570 103 35.7%	1 155 088 15.5%
2003	1 034 817 20.5%	3 215 859 33.8%	2 236 680 44.4%	4 568 252 48.0%	1 768 865 35.1%	1 730 027 18.2%
2004	832 711 21.5%	3 231 461 33.6%	1 699 804 43.9%	4 608 293 48.0%	1 343 206 34.6%	1 769 571 18.4%
2005	925 618 23.2%	3 596 017 35.9%	1 717 309 43.0%	4 646 857 46.3%	1 355 170 33.8%	1 783 328 17.8%
2006	1 106 679 26.4%	4 295 367 39.5%	1 799 409 43.0%	4 884 590 44.9%	1 281 843 30.6%	1 687 345 15.6%
2007	1 299 750 30.7%	5 050 533 44.8%	1 698 801 40.2%	4 608 728 40.9%	1 230 889 29.1%	1 620 079 14.3%
2008	1 385 730 34.0%	5 380 715 47.8%	1 665 189 40.8%	4 520 465 40.2%	1 029 324 25.2%	1 353 996 12.0%
2009	1 470 886 35.6%	5 713 004 49.3%	1 686 064 40.8%	4 585 859 39.6%	976 198 23.6%	1 284 450 11.1%
2010	1 626 412 37.3%	6 309 065 50.8%	1 787 012 41.0%	4 861 835 39.2%	948 417 21.7%	1 247 644 10.0%
2011	1 868 274 39.3%	7 239 644 52.5%	1 962 713 41.2%	5 341 224 38.7%	930 155 19.5%	1 221 560 8.8%
2012	2 211 242 40.7%	8 554 402 53.5%	2 263 400 41.7%	6 166 762 38.6%	956 758 17.6%	1 256 673 7.9%

\*Sources: (TUIK, 2013)

Table 2 The number of dairy cows milked (head), the milk amounts produced (tons) and their percent according to the cattle breeds in Erzurum

Year s	Cattle: culture breed		Cattle: cross breed		Cattle: domestic breed	
	Dairy cow numbers	Milk amount	Dairy cow numbers	Milk amount	Dairy cow numbers	Milk amount
2000	8 343 3.4%	23 186 8.3%	73 108 29.0%	130 571 46.7%	170 328 67.6%	125 702 45.0%
2001	8 863 3.8%	24 631 9.0%	79 399 34.0%	141 806 51.9%	145 032 62.2%	107 034 39.1%
2002	9 462 3.9%	26 294 9.2%	83 347 34.0%	148 859 51.8%	151 876 62.1%	112 084 39.0%
2003	8 526 3.4%	22 288 6.2%	89 437 35.7%	170 825 47.2%	152 344 60.9%	168 797 46.6%
2004	6 452 3.5%	23 963 6.8%	60 375 33.1%	175 691 50.1%	115 723 63.4%	151 365 43.1%
2005	6 519 3.6%	24 212 7.2%	53 265 29.8%	155 000 46.2%	119 227 66.6%	155 949 46.6%
2006	6 666 4.0%	24 758 7.2%	68 123 41.0%	198 239 57.9%	91 318 55.0%	119 443 34.9%
2007	5 828 3.3%	21 646 6.1%	66 360 37.1%	193 107 54.5%	106 632 59.6%	139 475 39.4%
2008	8 529 5.1%	31 677 8.4%	87 652 52.7%	255 069 67.4%	70 056 42.2%	91 633 24.2%
2009	14 233 7.2%	52 862 10.9%	121 338 61.4%	353 093 72.5%	61 924 31.4%	80 996 16.6%
2010	15 808 8.1%	58 712 12.1%	120 302 61.7%	350 079 72.1%	58 861 30.2%	76 991 15.8%
2011	18 183 8.6%	67 530 12.4%	140 051 66.0%	407 549 74.7%	53 900 25.4%	70 501 12.9%
2012	24 955 10.6%	92 683 14.7%	164 226 69.6%	477 899 75.7%	46 741 19.8%	61 138 9.6%

\*Sources: (TUIK, 2013)

## Material and Methods

### Material

The primary data used in this study were obtained from a face-to-face survey conducted at 100 dairy farms having a membership relationship with Agricultural Development Cooperatives, and continuing actively the dairy breeding with culture breed cows by providing the culture breed cows from them in Erzurum Province, Turkey. It has been selected the farms managing successfully the dairy breeding with the culture breed cattle for the last five years, and having enough farm assets and financial powers to maintain the dairy breeding activity.

### Methods

*Method used in determination of sample size:* 4390 culture breed dairy cows were delivered by 33 Agricultural Development Cooperatives in order to develop the dairy farms in the scope of national agricultural policies in the last decade. Of these, while 11 sustained achievably the projects by maintaining their success trends in 2010; the others failed by leading to the animal loses partially or substantially. 11 cooperatives with 1410 culture breed dairy cows, therefore, were accepted as target main population. Of 11 cooperatives, on the other hand, 3 ones contracting with the farmers making the most successful and sustainable farming at 100 dairy farms with 416 culture breed cows in 2013 and their farmers were selected as sample population. These farms were located in Alaca and Toprakkale villages of Aziziye District, and in Yesiltepe, Kizilhasan and Mescitli ones of Ispir District.

*Methods used in statistics analyses:* After editing and coding, the data were first used in Principal Component Analysis (PCA) to determine the main factors by grouping the variables related to the pasture management and planning strategies. PCA is a data reduction technique that reduces the number of variables used in an analysis creating new variables that combine redundancy in the data (SPSS 15.0, 2006). The first step in PCA is to determine the number of relevant factors. This was conducted by PCA using Varimax Rotation Method (VRM). PCA was first used to determine the main attributes explaining a correlation among the structure and sources of dairy farms, the farmers' socioeconomic characteristics and management abilities, the attributes of dairy breed cattle and applied nutrition and feeding programs for them influencing on the milk yield, and the milk yields of the culture breed cattle. The purpose of PCA was to identify those attributes accounting for a relatively large proportion of the variance on the sample mass.

In the second step of statistics analysis, the main factors obtained from PCA and the attributes with regard to the nutrition and feeding program and the milk yields provided from the dairy farmers were used for Multiple Regression/Correlation (MRC) Analysis. The coefficient estimates were estimated by using Ordinary Least Squares (OLS). Individual and group significance of these coefficients were tested using t and F tests, respectively.

In order to evaluate whether to be any econometrical problem among the variables, on the other hand, it was

tested the overall multicollinearity and auto-correlation problems by considering the variance-inflating factor (VIF) and Durbin-Watson d statistics, respectively (Gujarati, 2005; SPSS 15.0, 2006).

MRC model were given in following equation:

$$AMiy = f(a, b, c, d, e, f, g, h, i, j, k, l, \epsilon_i)$$

### Dependent Variable

AMiy : Annual milk yield per culture breed cow (tons)

### Independent Variables

a (HYCN) : Annual hay intake amounts per culture breed cow (kg)  
 b (BNCN) : Annual cereal bran intake amounts per culture breed cow (kg)  
 c (CNCN) : Annual concentrate feed intake amounts per culture breed cow (kg)  
 d (FDCN) : Annual fodder intake amounts per culture breed cow (kg)  
 e (PPLN) : Pasture planning for culture breed cow  
 f (AFTP) : Additional feeding and feed types at pasture for culture breed cow  
 g (AFPP) : Additional feeding periods at pasture for culture breed cow  
 h (CCSP) : Culture breed cow supports of the Government per dairy farm (\$)  
 i (FCSP) : Forage crop supports of the Government per dairy farm (\$)  
 j (LCPR) : Lactation periods per culture breed cows  
 k (MKPR) : Milk sale price at farm yard (\$)  
 l (LQAS) : Liquid asset value per dairy farm (\$)  
 $\epsilon_i$  : Error term

## Results and Discussion

### *The Results of Descriptive Statistics*

The results of descriptive statistics with regard to the structural and socioeconomic properties of the dairy farms were indicated in Table 3. The results of the statistics showed that the average number of cattle and cow, the average lactation period, milk yield and the liquid assets and revenues of the farmers along with the average forage, hay, corn silage, cereal bran and concentrate feed intakes of dairy cattle were calculated as 10.60 and 4.20 heads, 219.70 days, 11.60 kg day<sup>-1</sup> head<sup>-1</sup>, 12.60 tons and \$3360.10 per year, \$92726.82 along with 11.79, 3.06, 0.20, 2.17 and 2.61 kg head<sup>-1</sup> per day, respectively.

### *The Results of PCA*

Kaiser Normalization (KMO) which compares partial correlation coefficients with observed ones including in the pasture-based feeding and care management variables for the cows at the dairy farms in the research area was found as 0.73, and this means that the data set for the PCA were at a good level since the test score was greater than 0.5. The PCA using Varimax Rotation Method grouped nine variables under the pasture-based feeding and care management conditions for the dairy cows into

three main factors with Eigenvalues greater than 1, and the main factors explained the 58% of the total variance (Table 4).

#### The Results of MRC Analysis

The results of the statistical tests in Table 5 reported that VIF scores between 1.18 and 5.38, and 2.12 Durbin-Watson d statistic value between  $d_u$  (1.92) and  $4-d_u$  (1.44) did not caused any the econometrics problems for multicollinearity and auto-correlation in the MRC model (Gujarati, 2005; Kalayci, 2005). According to the results diagnosing the econometrics problems, the data sets could be used directly for the MRC model.

The determination statistics, OLS estimates of the parameter confidents and other statistic measurements such as F and t, collinearity and correlation matrix scores were given in Table 5. The results of the MRC analysis highlighted that the determination coefficient ( $R^2$ ) and adjusted (adj.)  $R^2$  was calculated as 0.98 and 0.97, and thus all the independent variables explained 97% of the dependent variable. The partial regression coefficients of all the independent variables considering t-statistics, except for BNCN and AFPP, found statistically important ( $P < 0.01$ , 0.05 and 0.10). On the other hand, the negative signs of the parameter coefficients for HYCN, PPLN, CCSP and LCPR with negative and the positive ones of the others were compatible with the economic theories.

The results of MRC analysis also indicated that while LQAS, CNCN, FDCN, MKPR, FCSP and AFTP influencing on the milk yields per the culture breed cows, and accepted as the important determinants of the dairy farms were of the strong ( $\beta_{12}=0.394$   $P < 0.01$ ), moderate ( $\beta_3=0.242$   $P < 0.01$ ) and ( $\beta_4=0.183$   $P < 0.01$ ), and light ( $\beta_{11}=0.073$   $P < 0.05$ ), ( $\beta_9=0.069$   $P < 0.01$ ), ( $\beta_6=0.034$   $P < 0.10$ ) positive relations, respectively; HYCN, LCPR, PPLN and CCSP effecting on those had the strong ( $\beta_1=0.326$   $P < 0.01$ ), moderate ( $\beta_{10}=0.178$   $P < 0.01$ ) and light ( $\beta_5=0.071$   $P < 0.05$ ), ( $\beta_8=0.048$   $P < 0.10$ ) negative impacts, respectively.

The results of each attribute accelerating to the success of the dairy farms in this study were analyzed in line with the results of the studies conducted by each group researchers focused on LQAS providing enough financial power to sustain the dairy farming activities

(Topcu, 2014; Topcu, 2008), CNCN and FDCN based on the nutrition and feeding program with a ratio of 70-75% on the milk production cost (Gunduz and Dagdeviren, 2011; Sen, 2010; Wilde, 2006; Dillon et al., 2003; Topcu, 2003; Clark, 2001; Kılıc, 2000), MKPR and FCSP contributing to decrease of the production cost by supporting financially all the attributes (Aksoy et al., 2012; Ozdogru, 2010; Topcu, 2008 and 2008a; Dobson et al., 2007; Hansson, 2007; Beerver, 2006), and AFTP affecting the milk yield at pasture bases (Sen, 2010; Hansson, 2007; Orhan and Kaygisiz, 2007; Cavalieri et al., 2006; Dillon et al., 2003).

On the other hand, the results of the study indicated that there were an inverse relationship between each of HYCN, LCPR, PPLN, CCSP and the milk yield per the dairy cow; and they were supported by the results of the previous researches associated with HYCN (Topcu, 2008; Topcu, 2003; Kılıc, 1993), LCPR (Walsh et al., 2011; Topcu, 2008; Dobson et al., 2007; Mulligan et al., 2006; Kaya, 2003), PPLN (Sen, 2010; Hansson, 2007; Orhan and Kaygisiz, 2007; Cavalieri et al., 2006; Dillon et al., 2003), and CCSP (Aksoy et al., 2012; Ozdogru, 2010; Topcu, 2008a; Hansson, 2007).

#### Conclusion

In this study, the integrated management patterns based on not only the indoor barn and pasture-based production system managements but also the nutrition and feeding program along with the farmers' financial forces impacting on the successes of the dairy farms with culture breed cattle were evaluated. The measurement results of the study highlighted clearly that while there was a linear relationship between LQAS, CNCN, FDCN, MKPR, FCSP, AFTP attributes and the milk yield per the dairy cow at the dairy farms; there was an inverse relationship between HYCN, LCPR, PPLN, CCSP attributes and that. If the attributes affecting positively the milk yield at the dairy farms, therefore, are improved/increased; however, those influencing negatively are also decreased or shorted/removed, the successful of the dairy farms could be increased considerably under integrated management approaches.

Table 3 The results of some descriptive statistics with regard to the dairy farms with culture breed cattle

Some structural variables	Means	Std. Dev.
Total cattle number (head)	10.60	4.60
Total culture breed dairy cow number (head)	4.20	3.30
Lactation period (days)	219.70	42.70
Milk yield (kg head <sup>-1</sup> day <sup>-1</sup> )	11.60	2.30
Total milk production (ton)	12.60	14.30
Total milk income* (\$ year <sup>-1</sup> )	3 360.10	9 732.20
Total liquid asset value* (\$)	92 726.82	26 135.80
Forage consumption (kg head <sup>-1</sup> )	11.79	4.55
Hay consumption (kg head <sup>-1</sup> )	3.06	1.71
Corn silage consumption (kg head <sup>-1</sup> )	0.20	1.41
Cereal bran consumption (kg head <sup>-1</sup> )	2.17	0.46
Concentrate feed consumption (kg head <sup>-1</sup> )	2.61	1.04

\*2.20 TL/\$ exchange rate converted from Turkish Lira (TL) to USA Dollar (\$) on March 15, 2014 was used in the calculations of the milk income and liquid asset value.

Table 4 Attributes and correlated variable loadings related to pasture-based feeding for dairy cows

Attributes interpretations and the variables	Factor loadings*		
	F1	F2	F3
Pasture Planning (F1: PPLN)			
Pastures return time	0.849	-0.035	-0.012
Going time to pastures	0.789	0.026	0.122
Pastures grass quality	0.705	-0.048	0.141
The region selection on the pastures	0.570	0.321	0.040
Additional feeding and feed types at pasture (F2: AFTP)			
Additional feeding	-0.215	0.755	0.020
Concentrate feed selection and types	0.497	0.653	-0.114
Additional feeding periods at pasture (F3: AFPP)			
Additional feeding period	0.225	-0.086	0.709
Additional feeding requirements	0.194	-0.097	0.699
Additional feeding frequency	0.062	0.408	0.563
Eigen-values	2.892	1.265	1.038
Share of explained variance (%)	32.129	14.058	11.536
Cumulative share of that (%)	32.129	46.187	57.723
KMO (Kaiser-Meyer-Olkin) statistic			0.728
Bartlett's test of Sphericity	[Chi - square ( $\chi^2, df : 36$ ): 177.43] ( $p = 0.000$ )		

\*Bold numbers indicate the largest loading for each variable.

Table 5 The measurement results of MRC analysis and some statistic tests

Variables	Multiple linear regression (MRC) model				Correlations			Collinearity statistics	
	Coefficients <sup>a</sup>	Std. Error	t <sub>c</sub> -value	p-value	Zero-order	Partial	Part	Tolerance	VIF
Constant	( $\alpha$ ) 8.840	1.757	5.031	0.000*	-	-	-	-	-
HYCN	( $\beta_1$ ) -0.326	0.098	-7.477	0.000*	-0.840	-0.625	0.142	0.189	5.278
BNCN	( $\beta_2$ ) -0.053	0.262	-1.005	0.318	0.827	-0.107	-0.079	0.232	4.598
CNCN	( $\beta_3$ ) 0.242	0.129	4.186	0.000*	0.928	0.409	0.079	0.183	5.330
FDCN	( $\beta_4$ ) 0.183	0.117	4.161	0.000*	0.686	0.407	0.079	0.186	5.380
PPLN	( $\beta_5$ ) -0.071	0.072	-2.294	0.024**	-0.652	-0.239	-0.043	0.372	2.689
AFTP	( $\beta_6$ ) 0.034	0.048	1.655	0.100***	0.227	0.175	0.031	0.846	1.181
AFPP	( $\beta_7$ ) 0.023	0.051	1.050	0.297	0.228	0.112	0.020	0.749	1.334
CCSP	( $\beta_8$ ) -0.048	0.121	-1.859	0.066***	-0.272	-0.195	-0.035	0.535	1.870
FCSP	( $\beta_9$ ) 0.069	0.122	2.639	0.009*	-0.183	0.272	0.050	0.523	1.914
LCPR	( $\beta_{10}$ ) -0.178	0.003	-4.354	0.000*	-0.199	-0.423	-0.083	0.216	4.633
MKPR	( $\beta_{11}$ ) 0.073	2.060	2.558	0.012**	0.433	0.264	0.049	0.444	2.253
LQAS	( $\beta_{12}$ ) 0.394	0.000	5.184	0.000*	0.824	0.486	0.098	0.362	2.029

n: 100; R<sup>2</sup>: 0.98; Adj R<sup>2</sup>: 0.97; F<sub>(12, 87)</sub>: 224.49\*; 1- d<sub>u</sub>=1.44; d<sub>u</sub>=1.92; DW d<sub>c</sub>=2.12; <sup>a</sup>Coefficients consist of the standardized coefficients; \*P<0.01; \*\*P<0.05; \*\*\*P<0.10

Although this study has some scientific merit for the academic and milk producer and manufacturer communities, there are some limitations. The results of this study have a limited generalization since the data were obtained from only one city. If the survey is conducted nationally, more data could provide more objective results about integrated farm management patterns with respect to the milk production and yield decisions of the farmers, and this model could be expanded through the addition of more attributes in the future studies.

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